

**SENECA COUNTY ECONOMIC
DEVELOPMENT CORPORATION**

SENECA COUNTY, NEW YORK

**COMMUNICATING INTERNAL CONTROL
RELATED MATTERS IDENTIFIED IN AN
AUDIT**

For Year Ended December 31, 2019

MENGEL METZGER BARR & CO. LLP

RAYMOND F. WAGER, CPA, P.C. DIVISION

MENGEL METZGER BARR & CO. LLP

RAYMOND F. WAGER, CPA, P.C. DIVISION

March 12, 2020

To the Board of Directors
Seneca County Economic
Development Corporation
Seneca County, New York

In planning and performing our audit of the combined financial statements of the Seneca County Economic Development Corporation, New York as of and for the year ended December 31, 2019, in accordance with auditing standards generally accepted in the United States of America, we considered the Seneca County Economic Development Corporation, New York's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the combined financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as discussed below, we identified a certain deficiency in internal control that we consider to be a material weakness.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies in internal control such that there is a reasonable possibility that a material misstatement of the Corporation's combined financial statements will not be prevented, or detected and corrected, on a timely basis. We consider the following deficiency in internal control to be a material weakness.

Prior Year Material Weakness Pending Corrective Action:

Deficit Net Assets –

The Cemetery reported a deficit net assets balance of \$729,314 at December 31, 2019. Losses from operations for the years ending December 31, 2019 and 2018 were \$85,892 and \$70,201, respectively. Management's analysis of fundraising efforts has concluded that soliciting donations is unlikely to generate sufficient revenues to offset losses due to normal Cemetery operations. The EDC does currently have sufficient funds to continue to meet the cash flow needs of the Cemetery during the contract period. Management does not anticipate a contract renewal.

Other Item:

The following item is not considered to be a deficiency in internal control, however, we consider it an other item which we would like to communicate to you as follows:

Cemetery Donations –

Consideration should be given to the way that donated monies contributed to the EDC for burial services are received and remitted to the EDC by the Cemetery Director. An alternate process might be to provide instructions to the individual donating funds, requesting donated funds be mailed directly to the EDC.

Prior Year Recommendation:

The prior year recommendation has been noted above.

This communication is intended solely for the information and use of management, the Board of Directors, audit committee, and others within the organization and is not intended to be and should not be used by anyone other than these specified parties.

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We wish to express our appreciation to all client personnel for the courtesies extended to us during the course of our examination.

Mengel, Metzger, Barw & Co. LLP

Rochester, New York
March 12, 2020