

**SENECA COUNTY ECONOMIC
DEVELOPMENT CORPORATION**

SENECA COUNTY, NEW YORK

**AUDITED FINANCIAL STATEMENTS
SUPPLEMENTAL INFORMATION AND
INDEPENDENT AUDITOR'S REPORTS**

**For Years Ended December 31, 2022 (Uncombined) and
December 31, 2021 (Combined)**



BUSINESS
ADVISORS
AND CPAS

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BUSINESS
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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Seneca County Economic Development Corporation

Report on the Financial Statements

Opinion

We have audited the financial statements of Seneca County Economic Development Corporation, Seneca County, New York, as of and for the years ended December 31, 2022 and 2021, and the related notes to the financial statements, which collectively comprise Seneca County Economic Development Corporation, Seneca County, New York's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Seneca County Economic Development Corporation as of December 31, 2022, and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Seneca County Economic Development Corporation, Seneca County, New York, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Emphasis of Matter-Discontinued Operations

As discussed in Note 4 to the financial statements, the agreement to provide services to Seneca County for the Sampson Veterans Memorial Cemetery located in Romulus, New York expired on June 30, 2021, terminating the Corporation's obligations to manage and maintain the Cemetery. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Seneca County Economic Development Corporation, Seneca County, New York's management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Seneca County Economic Development Corporation, Seneca County, New York's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Seneca County Economic Development Corporation, Seneca County, New York's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Seneca County Economic Development Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated March 13, 2023 on our consideration of Seneca County Economic Development Corporation, Seneca County, New York's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Seneca County Economic Development Corporation, Seneca County, New York's internal control over financial reporting and compliance.

Mengel, Metzger, Barw & Co. LLP

Rochester, New York
March 13, 2023

SENECA COUNTY ECONOMIC
DEVELOPMENT CORPORATION, NEW YORK

STATEMENTS OF FINANCIAL POSITION

December 31, 2022 and 2021

	(Uncombined)	(Combined)
	<u>2022</u>	<u>2021</u>
<u>ASSETS:</u>		
<u>Current Assets -</u>		
Cash and cash equivalents	\$ 148,313	\$ 163,367
Total Current Assets	<u>\$ 148,313</u>	<u>\$ 163,367</u>
TOTAL ASSETS	<u><u>\$ 148,313</u></u>	<u><u>\$ 163,367</u></u>
<u>NET ASSETS:</u>		
<u>Without Donor Restrictions</u>	<u>\$ 148,313</u>	<u>\$ 163,367</u>
TOTAL NET ASSETS	<u><u>\$ 148,313</u></u>	<u><u>\$ 163,367</u></u>

(The accompanying notes are an integral part of these financial statements)

SENECA COUNTY ECONOMIC
DEVELOPMENT CORPORATION, NEW YORK

STATEMENTS OF ACTIVITIES

For the Years Ended December 31, 2022 and 2021

	2022 (Uncombined)			2021 (Combined)	
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	Total
REVENUES AND OTHER SUPPORT:					
State and federal aid - pass through grants	\$ -	\$ 600,000	\$ 600,000	\$ -	\$ -
Interest income	160	-	160	95	95
Net assets released from restriction	600,000	(600,000)	-	-	-
TOTAL REVENUES AND OTHER SUPPORT	\$ 600,160	\$ -	\$ 600,160	\$ 95	\$ 95
EXPENSES:					
Program Services-Grants	\$ 601,626	\$ -	\$ 601,626	\$ 4,471	\$ 4,471
Total Program Services	\$ 601,626	\$ -	\$ 601,626	\$ 4,471	\$ 4,471
Supporting Services-					
Management and general	\$ 13,588	\$ -	\$ 13,588	\$ 18,207	\$ 18,207
Total Supporting Services	\$ 13,588	\$ -	\$ 13,588	\$ 18,207	\$ 18,207
TOTAL EXPENSES	\$ 615,214	\$ -	\$ 615,214	\$ 22,678	\$ 22,678
CHANGE IN NET ASSETS FROM CONTINUING OPERATIONS	\$ (15,054)	\$ -	\$ (15,054)	\$ (22,583)	\$ (22,583)
CHANGE IN NET ASSETS FROM DISCONTINUED OPERATIONS	-	-	-	(50,062)	(50,062)
CHANGE IN NET ASSETS	\$ (15,054)	\$ -	\$ (15,054)	\$ (72,645)	\$ (72,645)
NET ASSETS - BEGINNING OF YEAR	163,367	-	163,367	236,012	236,012
NET ASSETS - END OF YEAR	\$ 148,313	\$ -	\$ 148,313	\$ 163,367	\$ 163,367

(The accompanying notes are an integral part of these financial statements)

**SENECA COUNTY ECONOMIC
DEVELOPMENT CORPORATION, NEW YORK**

STATEMENTS OF FUNCTIONAL EXPENSES

For the Years Ended December 31, 2022 and 2021

	<u>Services</u>			<u>Supporting Services</u>			
	<u>Program Services</u>	<u>Management and General</u>	<u>2022 (Uncombined)</u>	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>2021 (Combined)</u>
Annual dues/fees	\$ -	\$ -	\$ -	\$ 210	\$ -	\$ -	\$ 210
Burial service	-	-	-	23,513	-	-	23,513
Special events supplies/rentals	-	-	-	-	22,650	-	22,650
Facilities and equipment	-	-	-	-	92	-	92
Insurance	1,546	-	1,546	4,396	-	-	4,396
Maintenance and repairs	-	-	-	-	6,919	-	6,919
Operations - printing and copying	-	-	-	125	-	-	125
Operations - supplies and equipment	-	-	-	566	-	-	566
Operations - telephone	-	-	-	384	-	-	384
Operations - utilities	-	-	-	1,097	-	-	1,097
Professional fees	-	13,538	13,538	-	19,282	630	19,912
Special events supplies/rentals	-	-	-	655	-	-	655
Grants	600,000	-	600,000	-	-	-	-
Miscellaneous	80	50	130	-	-	-	-
TOTAL	<u>\$ 601,626</u>	<u>\$ 13,588</u>	<u>\$ 615,214</u>	<u>\$ 30,946</u>	<u>\$ 48,943</u>	<u>\$ 630</u>	<u>\$ 80,519</u>

(The accompanying notes are an integral part of these financial statements)

**SENECA COUNTY ECONOMIC
DEVELOPMENT CORPORATION, NEW YORK**

STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2022 and 2021

	(Uncombined)	(Combined)
	<u>2022</u>	<u>2021</u>
<u>CASH FLOWS FROM OPERATING ACTIVITIES:</u>		
(Decrease) in net assets	\$ (15,054)	\$ (72,645)
<u>Adjustments to reconcile change in net assets to</u>		
<u>net cash (used) by operating activities:</u>		
(Decrease) in operating liabilities -		
Accounts payable	-	(139)
Net Cash (Used) by		
Operating Activities	\$ (15,054)	\$ (72,784)
NET (DECREASE) IN CASH		
AND CASH EQUIVALENTS	\$ (15,054)	\$ (72,784)
BEGINNING CASH AND CASH EQUIVALENTS	163,367	236,151
ENDING CASH AND CASH EQUIVALENTS	\$ 148,313	\$ 163,367

(The accompanying notes are an integral part of these financial statements)

**SENECA COUNTY ECONOMIC
DEVELOPMENT CORPORATION, NEW YORK**

NOTES TO FINANCIAL STATEMENTS

December 31, 2022 (Uncombined) and December 31, 2021 (Combined)

(Note 1) Summary of Significant Accounting Policies:

The financial statements have been prepared on the accrual basis of accounting. Revenues are recognized when earned. Expenditures are recognized when materials or services are received.

A. Organization

The Seneca County Economic Development Corporation, Seneca County, New York (the Corporation) was reincorporated as a nonprofit local development corporation on August 31, 2000. The purposes for which the Corporation is to be formed and operated, are exclusively for charitable purposes within the meaning of Section 501(c)(4) of the Internal Revenue Code, to relieve and reduce unemployment, to better and maintain job opportunities, promote and provide for additional employment, to help increase the tax base of Seneca County through the attraction of private sector investment, lessen the burdens of government and otherwise act in the public interest.

B. Basis of Presentation

The Corporation's financial statements have been prepared on the accrual basis of accounting. The Corporation reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. In addition, the Corporation is required to present a Statement of Cash Flows. The Corporation reports only net assets without donor restrictions at December 31, 2022 and 2021.

C. Cash and Cash Equivalents

Cash and cash equivalents are carried at cost plus accrued interest, which approximates fair value. For purposes of presenting the statement of cash flows, the Corporation considers all highly liquid short-term investments with maturities of three months or less from the date of purchase to be cash or cash equivalents.

D. Income Taxes

The Corporation is exempt from income taxes under Section 501(c)(4) of the Internal Revenue Code. Under Accounting Standards Codification (ASC) Section 740, the tax status of tax-exempt entities is an uncertain tax position since events could potentially occur that jeopardize tax-exempt status. Management is not aware of any events that could jeopardize the Corporation's tax-exempt status. Therefore, no liability or provision for income tax has been reflected in the financial statements. The Corporation has received a determination letter from the IRS.

(Note 1) (Continued)

E. Allocation of Expenses

The costs of providing the various programs and supporting services have been summarized on the functional basis in the financial statements. Accordingly, certain costs have been allocated among the program and supporting services benefited.

F. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

G. Revenues

The Corporation receives revenue from Federal and State grants from the County of Seneca and other granting authorities which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures, or issued loans, in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures, or in satisfaction of the terms of loan agreements, are reported as unearned revenues in the statement of financial position. At December 31, 2022 and 2021 there are no amounts that have been received in advance, and amounts that have been received have been recognized in the accompanying financial statements because the conditions have been met.

The Corporation recognizes interest revenue on its revolving loans monthly as earned.

During 2021, contributions to the Cemetery were recognized when the cash was received.

Revenue from Exchange Transactions: The Corporation recognizes revenue in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-19, Revenue from Contracts with Customers, as amended. ASU 2014-19 applies to exchange transactions with customers that are bonded by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. The Corporation records the following exchange transaction revenue in its statements of activities for the years ended December 31, 2022 and 2021:

1. Cemetery Revenues

For 2021, substantially all revenue recognized by the Cemetery consisted of fees for burials, endowed urns, cremations, and sales of lots and monument foundations, where the performance obligation is the delivery of the product or service. Revenue was recognized when it satisfied a performance obligation by transferring control over a product or service to a customer. All revenue was recognized at a point in time.

(Note 1) (Continued)

H. New Accounting Pronouncement - Leases

In February 2016, the FASB issued a new standard related to leases to increase transparency and comparability among entities by requiring the recognition of right-of-use (“ROU”) assets and lease liabilities on the balance sheet. Most prominent among the changes in the standard is the recognition of ROU assets and lease liabilities by lessees for those leases classified as operating leases under current U.S. GAAP. For nonpublic entities, the guidance in this new standard is effective for fiscal years beginning after December 15, 2021, and interim periods within fiscal years beginning after December 15, 2022. The Corporation adopted ASC 842 with an initial application of January 1, 2022. The Corporation determined no such leases exist and had no change on the financial statements.

I. Reclassifications

Certain prior year amounts have been reclassified to conform with the current year’s presentation.

(Note 2) **Detail Notes on All Funds and Account Groups:**

A. Assets

1. Cash and Investments

For purposes of reporting cash flow, cash equivalents are defined as short-term, highly liquid investments that are both readily convertible to known amounts of cash and near their maturity. The Statements of Cash Flows uses the indirect method of reporting cash flows.

Deposits at year-end were not entirely covered by federal depository insurance. The deposits and investments consisted of:

Deposits - All deposits are carried at cost and with FDIC insurance coverage as follows:

	<u>2022</u>	<u>2021</u>
	<u>Five Star Bank</u>	<u>Five Star Bank</u>
Cash and Cash Equivalents	\$ 148,313	\$ 163,367
Less: FDIC Insurance	(148,313)	(163,367)
Under (Over) Insured	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>

2. Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following at December 31:

	<u>2022</u>	<u>2021</u>
Cash and Cash equivalents	\$ 148,313	\$ 163,367
Total	<u><u>\$ 148,313</u></u>	<u><u>\$ 163,367</u></u>

3. Accounts Receivable

The balance of accounts receivable is stated at net realizable value.

(Note 3) Related Party:

Representation on the Board of Directors of the Corporation consists of four board members, all of which are Seneca County Industrial Development Agency, Inc. (SCIDA) board members.

The Seneca County IDA performs the bookkeeping function for the Corporation.

(Note 4) Discontinued Operations:

As of July 2011, the Corporation began providing services to Seneca County for the Sampson Veterans Memorial Cemetery located in Romulus, New York. These services consisted of the management and maintenance of the Cemetery on a day-to day basis. In addition, the Corporation was responsible for hiring and maintaining staff or independent contractors or agents while complying with all State and Federal Laws. All expenses for management and maintenance of the Cemetery were the responsibility of the Corporation and funded either through contributions, donations, grants, in-kind services, income generated through operations and any other source available to the Corporation. The agreement expired on June 30, 2021, terminating the Corporation's obligations to manage and maintain the Cemetery. As of December 31, 2021, there were no outstanding receivables or payables related to Cemetery operations.

The results of operations for the years ended December 31, 2022 and 2021 related to the Cemetery have been included in discontinued operations in the accompanying statements of activities. The operating results for the discontinued operations are as follows:

	<u>Year ended December 31,</u>	
	<u>2022</u>	<u>2021</u>
<u>REVENUES</u>		
Donations	\$ -	\$ 1,680
Burial income	-	6,094
Interest income	-	5
TOTAL REVENUES	\$ -	\$ 7,779
<u>EXPENSES:</u>		
<u>Program Services -</u>	\$ -	\$ 26,475
<u>Supporting Services -</u>		
Management and general	\$ -	\$ 30,736
Fundraising	-	630
Total Supporting Services	\$ -	\$ 31,366
TOTAL EXPENSES	\$ -	\$ 57,841
<u>CHANGE IN NET ASSETS</u>		
FROM DISCONTINUED OPERATIONS	\$ -	\$ (50,062)

(Note 5) Net Assets:

- A. **Net Assets Without Donor Restrictions** – represents funds available for operations.

(Note 6) Commitment and Contingencies:

- A. **Litigation**

Management is not aware of any pending or threatening litigation as of the balance sheet date.

(Note 7) Functional Expenses:

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied.

(Note 8) Subsequent Events:

Events and transactions which have occurred from January 1, 2023 through March 13, 2023, the date of these financials, have been evaluated by the Corporation's management for the purpose of determining whether there were any events that might require disclosure in these financial statements. No such events or transactions were noted.



BUSINESS
ADVISORS
AND CPAS

**Report on Internal Control Over Financial Reporting
And on Compliance and Other Matters Based on an Audit
of Financial Statements Performed in Accordance
With *Government Auditing Standards***

Independent Auditors' Report

To the Board of Directors
Seneca County Economic Development Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Seneca County Economic Development Corporation, Seneca County, New York (the Corporation), as of and for the year ended December 31, 2022 and the related notes to the financial statements, which collectively comprise the Seneca County Economic Development Corporation, Seneca County, New York's financial statements, and have issued our report thereon dated March 13, 2023.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Seneca County Economic Development Corporation, Seneca County, New York's internal control over financial reporting to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Seneca County Economic Development Corporation, Seneca County, New York's internal control. Accordingly, we do not express an opinion on the effectiveness of the Seneca County Economic Development Corporation, Seneca County, New York's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Corporation's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Seneca County Economic Development Corporation, Seneca County, New York's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Corporation's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Corporation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Mengel, Metzger, Barw & Co. LLP

Rochester, New York
March 13, 2023

**SENECA COUNTY ECONOMIC
DEVELOPMENT CORPORATION**
Seneca County, New York

SCHEDULE OF FINDINGS AND RESPONSES

For the Year Ended December 31, 2022

I. Summary of the Auditor's Results

Financial Statements

a) Type of auditor's report issued	Unmodified
b) Internal control over financial reporting	
1. Material weaknesses identified	No
2. Significant deficiency(ies) identified	No
c) Noncompliance material to financial statements noted	No

II. Financial Statement Finding

There are no current year findings and there were no prior year findings.